

Universal Life Flexible Premium Adjustable Life Plan Initial Annual Premium: Initial Death Benefit: **Riders: None**

\$7,524.00 \$1,000,000.00

Prepared For: Male Client Male Age 45, Preferred

Protective Universal Life Portfolio Comparison

Not a substitute for a Full Projection or Illustration of these products

Protective Lifetime Assurance UL*

offers a predictable level pay guarantee with affordability in mind.

Protective Advantage Choice UL* pay and 1035 exchange options.

offers flexibility in premium funding such as level pay, single pay, short pay, step

Protective Indexed Choice UL* policy fees and practical cap rates. offers market upside participation for building realistic cash value potential with low

Check out the results below, using the same premiums in all products:

| Initial Death Benefit \$1,000,000 | Protective Lifetime Assurance UL (Guaranteed) | Protective Advantage Choice UL (Guaranteed) | Indexed | ective Choice UL aranteed) |
|--------------------------------------|---|---|------------|----------------------------------|
| Initial Modal Premium | \$7,524.00 | \$7,524.00 | \$7,52 | 24.00 |
| Initial Annualized Premium | \$7,524.00 | \$7,524.00 | \$7,52 | 24.00 |
| Target Premium | \$7,524.00 | \$7,910.00 | \$9,890.00 | |
| Surrender Value at end of | | | Guaranteed | Non-Guaranteed^ |
| Year 20 | \$37,620 ¹ | \$75,240² | \$21,870 | \$173,752 |
| Year 25 | \$47,025 ¹ | \$188,100² | \$0 | \$256,100 |
| Age 100 | \$103,455 ¹ | LAPSED | LAPSED | \$1,428,034 |
| Age 121 | \$142,956 ¹ | LAPSED | LAPSED | \$4,913,877 |
| Pay Premiums To Age | 121 | 94 | 89 | 121 |
| Coverage to Age | 121 | 94 | 89 | 121 |

¹ The Surrender Value includes the Return of Premium Endorsement, which is only available upon full surrender of the policy.

² The Surrender Value includes the Return of Premium Endorsement, which is only available upon full surrender of the policy on or within 60 days after the respective policy anniversary.

^ Allocated 100% to the Indexed Account with a 5.77 % illustrated indexed rate.

* Product pricing quoted is Protective Lifetime Assurance UL 3/23, Protective Advantage Choice UL 3/23 and Protective Indexed Choice UL 8/22.

Non-guaranteed assumptions assume that scales for interest and cost of insurance rates will continue unchanged by the Company for all years shown. This is not likely to occur because interest and cost of insurance rates are subject to change by the Company based on various factors such as claims and investment experience, persistency, expenses, taxes, and the overall economic environment. Actual results may be more or less favorable than those shown.

Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555

Presented in FL by Valued Agent License 12345

Protective

Protective Lifetime Assurance UL 3/23

Universal Life Plan

A Basic Universal Life Insurance Projection

The projection is required with an application.

Prepared For:

Male Client

Presented By:

Valued Agent Valued Agency 11200 Rockville Pike Suite 500 Rockville, MD 20852 Tel: 301-803-7500 (License No. 12345)

This is a projection only, not an offer, contract or promise of future policy performance. Before any policy is issued, available plans of insurance and any plan details are subject to change by the Company at any time. The actual policy issued is subject to the Company's underwriting standards. Coverage is subject to the terms and conditions of the policy. This projection is not complete without all pages.

Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555 Page 1 of 13 Presented in FL by Valued Agent License 12345

Protective 浴

Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 General Information Prepared For: Male Client Male Age 45, Preferred

Basic Life Insurance Projection

| Generic Name: | Flexible Premium Adjustable Life | Policy Form Number: | UL-22 1-13 |
|----------------------|----------------------------------|-----------------------|------------|
| Initial Face Amount: | \$1,000,000 | Death Benefit Option: | Level |

THIS IS A PROJECTION ONLY. A PROJECTION IS NOT INTENDED TO PREDICT ACTUAL PERFORMANCE. COVERAGE IS SUBJECT TO THE TERMS AND CONDITIONS OF THE POLICY. THIS PROJECTION IS NOT VALID WITHOUT ALL PAGES

GeneralThis is a projection only, not an offer, contract or promise of future policy performance. Coverage is subject to the
terms and conditions of the policy. This projection is not complete without all pages. Although information in this
projection is based on certain tax and legal assumptions, it is not intended to be tax or legal advice. Such advice
should be obtained from your own counsel or other expert.

This projection has been provided to help you understand the life insurance policy and to allow you to compare the policy with other policies. If you are considering replacement of an existing life insurance policy, you should consider possible disadvantages (such as surrender charges and new contestable and suicide periods) as well as possible advantages (such as lower cost of insurance rates, lower policy expenses, and higher guaranteed interest rates). Replacement of an existing life insurance policy may not be in your best interest.

| Not a Deposit | Not Insured By Any Federal Government Agency | | |
|---------------------|--|-----------------------|----------------|
| No Bank or Credit U | nion Guarantee | Not FDIC/NCUA Insured | May Lose Value |



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 Tabular Detail Prepared For: Male Client Male Age 45, Preferred

| | | | | Planned Lapse Protection to Age 121 | | | | |
|-----|------|----------|------------|-------------------------------------|-----------|-----------|-----------|--|
| | | | | Gtd | | Payout | | |
| | | Premium | Cumulative | Surrender | Return of | Upon FULL | Death | |
| Age | Year | Outlay* | Premium | Value | Premium+ | Surrender | Benefit | |
| 46 | 1 | 7,524.00 | 7,524 | 0 | 0 | 0 | 1,000,000 | |
| 47 | 2 | 7,524.00 | 15,048 | 0 | 0 | 0 | 1,000,000 | |
| 48 | 3 | 7,524.00 | 22,572 | 0 | 0 | 0 | 1,000,000 | |
| 49 | 4 | 7,524.00 | 30,096 | 0 | 0 | 0 | 1,000,000 | |
| 50 | 5 | 7,524.00 | 37,620 | 0 | 0 | 0 | 1,000,000 | |
| 51 | 6 | 7,524.00 | 45,144 | 0 | 0 | 0 | 1,000,000 | |
| 52 | 7 | 7,524.00 | 52,668 | 0 | 0 | 0 | 1,000,000 | |
| 53 | 8 | 7,524.00 | 60,192 | 0 | 0 | 0 | 1,000,000 | |
| 54 | 9 | 7,524.00 | 67,716 | 0 | 0 | 0 | 1,000,000 | |
| 55 | 10 | 7,524.00 | 75,240 | 0 | 18,810 | 18,810 | 1,000,000 | |
| 56 | 11 | 7,524.00 | 82,764 | 0 | 20,691 | 20,691 | 1,000,000 | |
| 57 | 12 | 7,524.00 | 90,288 | 0 | 22,572 | 22,572 | 1,000,000 | |
| 58 | 13 | 7,524.00 | 97,812 | 0 | 24,453 | 24,453 | 1,000,000 | |
| 59 | 14 | 7,524.00 | 105,336 | 0 | 26,334 | 26,334 | 1,000,000 | |
| 60 | 15 | 7,524.00 | 112,860 | 0 | 28,215 | 28,215 | 1,000,000 | |
| 61 | 16 | 7,524.00 | 120,384 | 0 | 30,096 | 30,096 | 1,000,000 | |
| 62 | 17 | 7,524.00 | 127,908 | 0 | 31,977 | 31,977 | 1,000,000 | |
| 63 | 18 | 7,524.00 | 135,432 | 0 | 33,858 | 33,858 | 1,000,000 | |
| 64 | 19 | 7,524.00 | 142,956 | 0 | 35,739 | 35,739 | 1,000,000 | |
| 65 | 20 | 7,524.00 | 150,480 | 0 | 37,620 | 37,620 | 1,000,000 | |
| 66 | 21 | 7,524.00 | 158,004 | 0 | 39,501 | 39,501 | 1,000,000 | |
| 67 | 22 | 7,524.00 | 165,528 | 0 | 41,382 | 41,382 | 1,000,000 | |
| 68 | 23 | 7,524.00 | 173,052 | 0 | 43,263 | 43,263 | 1,000,000 | |
| 69 | 24 | 7,524.00 | 180,576 | 0 | 45,144 | 45,144 | 1,000,000 | |
| 70 | 25 | 7,524.00 | 188,100 | 0 | 47,025 | 47,025 | 1,000,000 | |
| 71 | 26 | 7,524.00 | 195,624 | 0 | 48,906 | 48,906 | 1,000,000 | |
| 72 | 27 | 7,524.00 | 203,148 | 0 | 50,787 | 50,787 | 1,000,000 | |
| 73 | 28 | 7,524.00 | 210,672 | 0 | 52,668 | 52,668 | 1,000,000 | |
| 74 | 29 | 7,524.00 | 218,196 | 0 | 54,549 | 54,549 | 1,000,000 | |
| 75 | 30 | 7,524.00 | 225,720 | 0 | 56,430 | 56,430 | 1,000,000 | |
| 76 | 31 | 7,524.00 | 233,244 | 0 | 58,311 | 58,311 | 1,000,000 | |
| 77 | 32 | 7,524.00 | 240,768 | 0 | 60,192 | 60,192 | 1,000,000 | |
| 78 | 33 | 7,524.00 | 248,292 | 0 | 62,073 | 62,073 | 1,000,000 | |
| 79 | 34 | 7,524.00 | 255,816 | 0 | 63,954 | 63,954 | 1,000,000 | |
| 80 | 35 | 7,524.00 | 263,340 | 0 | 65,835 | 65,835 | 1,000,000 | |
| 81 | 36 | 7,524.00 | 270,864 | 0 | 67,716 | 67,716 | 1,000,000 | |
| 82 | 37 | 7,524.00 | 278,388 | 0 | 69,597 | 69,597 | 1,000,000 | |
| 83 | 38 | 7,524.00 | 285,912 | 0 | 71,478 | 71,478 | 1,000,000 | |
| 84 | 39 | 7,524.00 | 293,436 | 0 | 73,359 | 73,359 | 1,000,000 | |
| 85 | 40 | 7,524.00 | 300,960 | 0 | 75,240 | 75,240 | 1,000,000 | |

| Generic Form: UL-22 1-13 | Protective Life Insurance Company | Presented in FL by |
|--|---|--------------------|
| Version: 7.8.8 | P. O. Box 2606, Birmingham, AL 35202 | Valued Agent |
| Wednesday, May 17, 2023 8:13 AM | Home Office: Nashville, TN 1-800-866-3555 | License 12345 |
| WF1b3faeb0-eed0-4297-b6d6-df9d59f08879 | Page 3 of 13 | |



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 Tabular Detail Prepared For: Male Client Male Age 45, Preferred

| | | | | Planned Lapse Protection to Age 121 | | | | |
|-----|------|----------|------------|-------------------------------------|-----------|-----------|-----------|--|
| | | | | Gtd | | Payout | | |
| | | Premium | Cumulative | Surrender | Return of | Upon FULL | Death | |
| Age | Year | Outlay* | Premium | Value | Premium+ | Surrender | Benefit | |
| 86 | 41 | 7,524.00 | 308,484 | 0 | 77,121 | 77,121 | 1,000,000 | |
| 87 | 42 | 7,524.00 | 316,008 | 0 | 79,002 | 79,002 | 1,000,000 | |
| 88 | 43 | 7,524.00 | 323,532 | 0 | 80,883 | 80,883 | 1,000,000 | |
| 89 | 44 | 7,524.00 | 331,056 | 0 | 82,764 | 82,764 | 1,000,000 | |
| 90 | 45 | 7,524.00 | 338,580 | 0 | 84,645 | 84,645 | 1,000,000 | |
| 91 | 46 | 7,524.00 | 346,104 | 0 | 86,526 | 86,526 | 1,000,000 | |
| 92 | 47 | 7,524.00 | 353,628 | 0 | 88,407 | 88,407 | 1,000,000 | |
| 93 | 48 | 7,524.00 | 361,152 | 0 | 90,288 | 90,288 | 1,000,000 | |
| 94 | 49 | 7,524.00 | 368,676 | 0 | 92,169 | 92,169 | 1,000,000 | |
| 95 | 50 | 7,524.00 | 376,200 | 0 | 94,050 | 94,050 | 1,000,000 | |
| 96 | 51 | 7,524.00 | 383,724 | 0 | 95,931 | 95,931 | 1,000,000 | |
| 97 | 52 | 7,524.00 | 391,248 | 0 | 97,812 | 97,812 | 1,000,000 | |
| 98 | 53 | 7,524.00 | 398,772 | 0 | 99,693 | 99,693 | 1,000,000 | |
| 99 | 54 | 7,524.00 | 406,296 | 0 | 101,574 | 101,574 | 1,000,000 | |
| 100 | 55 | 7,524.00 | 413,820 | 0 | 103,455 | 103,455 | 1,000,000 | |
| 101 | 56 | 7,524.00 | 421,344 | 0 | 105,336 | 105,336 | 1,000,000 | |
| 101 | 57 | 7,524.00 | 428,868 | 0 | 107,217 | 107,217 | 1,000,000 | |
| 103 | 58 | 7,524.00 | 436,392 | 0 | 109,098 | 109,098 | 1,000,000 | |
| 103 | 59 | 7,524.00 | 443,916 | 0 | 110,979 | 110,979 | 1,000,000 | |
| 104 | 60 | 7,524.00 | 451,440 | 0 | 112,860 | 112,860 | 1,000,000 | |
| | | | , | | , | | | |
| 106 | 61 | 7,524.00 | 458,964 | 0 | 114,741 | 114,741 | 1,000,000 | |
| 107 | 62 | 7,524.00 | 466,488 | 0 | 116,622 | 116,622 | 1,000,000 | |
| 108 | 63 | 7,524.00 | 474,012 | 0 | 118,503 | 118,503 | 1,000,000 | |
| 109 | 64 | 7,524.00 | 481,536 | 0 | 120,384 | 120,384 | 1,000,000 | |
| 110 | 65 | 7,524.00 | 489,060 | 0 | 122,265 | 122,265 | 1,000,000 | |
| 111 | 66 | 7,524.00 | 496,584 | 0 | 124,146 | 124,146 | 1,000,000 | |
| 112 | 67 | 7,524.00 | 504,108 | 0 | 126,027 | 126,027 | 1,000,000 | |
| 113 | 68 | 7,524.00 | 511,632 | 0 | 127,908 | 127,908 | 1,000,000 | |
| 114 | 69 | 7,524.00 | 519,156 | 0 | 129,789 | 129,789 | 1,000,000 | |
| 115 | 70 | 7,524.00 | 526,680 | 0 | 131,670 | 131,670 | 1,000,000 | |
| 116 | 71 | 7,524.00 | 534,204 | 0 | 133,551 | 133,551 | 1,000,000 | |
| 117 | 72 | 7,524.00 | 541,728 | 0 | 135,432 | 135,432 | 1,000,000 | |
| 118 | 73 | 7,524.00 | 549,252 | 0 | 137,313 | 137,313 | 1,000,000 | |
| 119 | 74 | 7,524.00 | 556,776 | 0 | 139,194 | 139,194 | 1,000,000 | |
| 120 | 75 | 7,524.00 | 564,300 | 0 | 141,075 | 141,075 | 1,000,000 | |
| 121 | 76 | 7,524.00 | 571,824 | 0 | 142,956 | 142,956 | 1,000,000 | |

+ The Return of Premium column displays end-of-year values beginning in the 10th Policy Year and thereafter; however, this endorsement cannot be exercised until on or after the 10th Policy Anniversary, subject to certain limitations. Please see more information about the Return of Premium Endorsement in the following pages of this projection.

CP\$7,524.00 CE\$0.00 TGT\$7,524.00 MMGP***** MEC\$72,697.05

| Generic Form: UL-22 1-13 | Protective Life Insurance Company | Presented in FL by |
|--|---|--------------------|
| Version: 7.8.8 | P. O. Box 2606, Birmingham, AL 35202 | Valued Agent |
| Wednesday, May 17, 2023 8:13 AM | Home Office: Nashville, TN 1-800-866-3555 | License 12345 |
| WF1b3faeb0-eed0-4297-b6d6-df9d59f08879 | Page 4 of 13 | |



| Universal Life Plan | | Additional Information |
|-------------------------|----------------|---------------------------|
| Initial Annual Premium: | \$7,524.00 | Prepared For: Male Client |
| Initial Death Benefit: | \$1,000,000.00 | Male Age 45, Preferred |
| Riders: None | | |
| | | |

Notes * Even if the premium outlay is zero, monthly deductions will continue. Monthly deductions will cease at attained age 121.

GuaranteedThe values in the Tabular Detail assume an initial guaranteed interest rate of 2.00% and guaranteed cost ofAssumptionsinsurance rates.

This is a projection only, not an offer, contract or promise of future policy performance. Before any policy is issued, available plans of insurance and any plan details are subject to change by the Company at any time. The actual policy issued is subject to the Company's underwriting standards. Coverage is subject to the terms and conditions of the policy. This projection is not complete without all pages.

Generic Form: UL-22 1-13 Version: 7.8.8 Wednesday, May 17, 2023 8:13 AM WF1b3faeb0-eed0-4297-b6d6-df9d59f08879 Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555 Page 5 of 13 Presented in FL by Valued Agent License 12345



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 Prepa \$1,000,000.00 Male

Internal Rates of Return Prepared For: Male Client Male Age 45, Preferred

| | | | Guaranteed Assumptions ¹ | | | |
|-----|------|----------|-------------------------------------|------------|--|--|
| | | | Guaranteeu | IRR on | | |
| | | Premium | | Death | | |
| Age | Year | Outlay * | Death Benefit | Benefit | | |
| | | | | | | |
| 46 | 1 | 7,524 | 1,000,000 | 13,190.80% | | |
| 47 | 2 | 7,524 | 1,000,000 | 1,003.94% | | |
| 48 | 3 | 7,524 | 1,000,000 | 372.98% | | |
| 49 | 4 | 7,524 | 1,000,000 | 208.74% | | |
| 50 | 5 | 7,524 | 1,000,000 | 139.23% | | |
| 51 | 6 | 7,524 | 1,000,000 | 102.10% | | |
| 52 | 7 | 7,524 | 1,000,000 | 79.41% | | |
| 53 | 8 | 7,524 | 1,000,000 | 64.26% | | |
| 54 | 9 | 7,524 | 1,000,000 | 53.50% | | |
| 55 | 10 | 7,524 | 1,000,000 | 45.52% | | |
| FC | 11 | 7 5 2 4 | 1 000 000 | 20.270/ | | |
| 56 | 11 | 7,524 | 1,000,000 | 39.37% | | |
| 57 | 12 | 7,524 | 1,000,000 | 34.52% | | |
| 58 | 13 | 7,524 | 1,000,000 | 30.59% | | |
| 59 | 14 | 7,524 | 1,000,000 | 27.36% | | |
| 60 | 15 | 7,524 | 1,000,000 | 24.66% | | |
| 61 | 16 | 7,524 | 1,000,000 | 22.38% | | |
| 62 | 17 | 7,524 | 1,000,000 | 20.42% | | |
| 63 | 18 | 7,524 | 1,000,000 | 18.72% | | |
| 64 | 19 | 7,524 | 1,000,000 | 17.24% | | |
| 65 | 20 | 7,524 | 1,000,000 | 15.94% | | |
| | | | | | | |
| 66 | 21 | 7,524 | 1,000,000 | 14.79% | | |
| 67 | 22 | 7,524 | 1,000,000 | 13.77% | | |
| 68 | 23 | 7,524 | 1,000,000 | 12.85% | | |
| 69 | 24 | 7,524 | 1,000,000 | 12.03% | | |
| 70 | 25 | 7,524 | 1,000,000 | 11.28% | | |
| 71 | 26 | 7,524 | 1,000,000 | 10.60% | | |
| 72 | 27 | 7,524 | 1,000,000 | 9.99% | | |
| 73 | 28 | 7,524 | 1,000,000 | 9.42% | | |
| 74 | 29 | 7,524 | 1,000,000 | 8.90% | | |
| 75 | 30 | 7,524 | 1,000,000 | 8.43% | | |
| | | , - | | | | |
| 76 | 31 | 7,524 | 1,000,000 | 7.99% | | |
| 77 | 32 | 7,524 | 1,000,000 | 7.58% | | |
| 78 | 33 | 7,524 | 1,000,000 | 7.20% | | |
| 79 | 34 | 7,524 | 1,000,000 | 6.85% | | |
| 80 | 35 | 7,524 | 1,000,000 | 6.53% | | |
| | | | | | | |

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Generic Form: UL-22 1-13 Version: 7.8.8 Wednesday, May 17, 2023 8:13 AM WF1b3faeb0-eed0-4297-b6d6-df9d59f08879 Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555 Page 6 of 13 Presented in FL by Valued Agent License 12345

Protective Lifetime Assurance UL 3/23 Universal Life Plan



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 Prepa \$1,000,000.00 Male

Prepared For: Male Client Male Age 45, Preferred

| | | | Cuerente ed As | 1 |
|-----|------|---|----------------|------------|
| | | | Guaranteed As | sumptions. |
| | | | | IRR on |
| | | Premium | | Death |
| Age | Year | Outlay * | Death Benefit | Benefit |
| 81 | 36 | 7,524 | 1,000,000 | 6.22% |
| 82 | 37 | 7,524 | 1,000,000 | 5.94% |
| 83 | 38 | 7,524 | 1,000,000 | 5.67% |
| 84 | 39 | 7,524 | 1,000,000 | 5.42% |
| 85 | 40 | 7,524 | 1,000,000 | 5.18% |
| 86 | 41 | 7,524 | 1,000,000 | 4.96% |
| 87 | 42 | 7,524 | 1,000,000 | 4.75% |
| 88 | 43 | 7,524 | 1,000,000 | 4.56% |
| 89 | 44 | 7,524 | 1,000,000 | 4.37% |
| 90 | 45 | 7,524 | 1,000,000 | 4.19% |
| 91 | 46 | 7,524 | 1,000,000 | 4.03% |
| 92 | 47 | 7,524 | 1,000,000 | 3.87% |
| 93 | 48 | 7,524 | 1,000,000 | 3.72% |
| 94 | 49 | 7,524 | 1,000,000 | 3.57% |
| 95 | 50 | 7,524 | 1,000,000 | 3.44% |
| 55 | 50 | 7,524 | 1,000,000 | 5.4470 |
| 96 | 51 | 7,524 | 1,000,000 | 3.30% |
| 97 | 52 | 7,524 | 1,000,000 | 3.18% |
| 98 | 53 | 7,524 | 1,000,000 | 3.06% |
| 99 | 54 | 7,524 | 1,000,000 | 2.95% |
| 100 | 55 | 7,524 | 1,000,000 | 2.84% |
| 101 | 56 | 7,524 | 1,000,000 | 2.74% |
| 101 | 57 | 7,524 | 1,000,000 | 2.64% |
| 102 | 58 | 7,524 | 1,000,000 | 2.55% |
| 103 | 59 | 7,524 | 1,000,000 | 2.46% |
| 104 | 60 | 7,524 | 1,000,000 | 2.37% |
| 105 | 00 | 7,524 | 1,000,000 | 2.3776 |
| 106 | 61 | 7,524 | 1,000,000 | 2.29% |
| 107 | 62 | 7,524 | 1,000,000 | 2.21% |
| 108 | 63 | 7,524 | 1,000,000 | 2.13% |
| 109 | 64 | 7,524 | 1,000,000 | 2.05% |
| 110 | 65 | 7,524 | 1,000,000 | 1.98% |
| 111 | 66 | 7,524 | 1,000,000 | 1.91% |
| 112 | 67 | 7,524 | 1,000,000 | 1.85% |
| 113 | 68 | 7,524 | 1,000,000 | 1.79% |
| 114 | 69 | 7,524 | 1,000,000 | 1.72% |
| 115 | 70 | 7,524 | 1,000,000 | 1.66% |
| 115 | , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _,000,000 | 2.0070 |

| Generic Form: UL-22 1-13 | Protective Life Insurance Company | Presented in FL by |
|---|---|--------------------|
| Version: 7.8.8 | P. O. Box 2606, Birmingham, AL 35202 | Valued Agent |
| Wednesday, May 17, 2023 8:13 AM WF1b3faeb0-eed0-4297-b6d6-df9d59f08879 | Home Office: Nashville, TN 1-800-866-3555 Page 7 of 13 | License 12345 |



Universal Life Plan Initial Annual Premium: \$7,524.00 Initial Death Benefit: \$1,000,000.00 Riders: None Internal Rates of Return Prepared For: Male Client Male Age 45, Preferred

| | | | Guaranteed As | sumptions ¹ |
|-----|------|----------|---------------|------------------------|
| | | | | IRR on |
| | | Premium | | Death |
| Age | Year | Outlay * | Death Benefit | Benefit |
| 116 | 71 | 7,524 | 1,000,000 | 1.61% |
| 117 | 72 | 7,524 | 1,000,000 | 1.55% |
| 118 | 73 | 7,524 | 1,000,000 | 1.50% |
| 119 | 74 | 7,524 | 1,000,000 | 1.45% |
| 120 | 75 | 7,524 | 1,000,000 | 1.40% |
| 121 | 76 | 7,524 | 1,000,000 | 1.34% |

* Even if the premium outlay is zero, monthly deductions will continue. Depending on actual results and the status of any protection from policy termination provided under the Lapse Protection Endorsement, additional premiums may be needed to avoid termination of the policy. Monthly deductions will cease at attained age 121.

¹Under Guaranteed Assumptions, the projected policy is guaranteed not to lapse for the lifetime of the insured. See Additional Information page for assumptions.



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 Prepared For: Male Client Male Age 45, Preferred

Premium Outlay

Premium outlay is the amount of money assumed to be paid out-of-pocket in addition to any amounts transferred from another insurance company. The amount, timing, and frequency of each premium outlay may be varied and will affect the policy value, the length of coverage, and the status of any protection from policy termination. Each premium outlay is subject to any minimum requirements of the policy and maximum limits set by Federal Tax Law. This projection assumes that periodic premium outlays are received by the Company at the beginning of each policy year.

The Company will deduct a premium expense charge of 25.00% from each premium outlay.

The first year premium outlay includes a(n) annual premium of \$7,524.00.

| Initial Modal | Annual | Semi-Annual | | Quarterly | | Monthly-PAC | |
|---------------|------------|-------------|------------|------------|------------|-------------|------------|
| Premiums | | Modal | Annualized | Modal | Annualized | Modal | Annualized |
| | \$7,524.00 | \$3,762.00 | \$7,524.00 | \$1,881.00 | \$7,524.00 | \$627.00 | \$7,524.00 |

Lapse

Missing or Late premiums will shorten the duration of the Lapse Protection Period.

Protection

This policy includes Lapse Protection that allows the owner to protect the policy from termination up to the insured's attained age 121. See the Tabular Detail section for Lapse Protection expiration year. Any policy changes loans, partial surrenders or delinquent premium outlays may cause earlier loss of the protection. If the protection is lost, it may be restored by payment of sufficient additional premiums.

The Secondary Accumulated Minimum Monthly Premium lapse protection allows for missing a total of one year of Planned Minimum Monthly Premiums starting after policy year 5 and a total of two years of Planned Minimum Monthly Premiums starting after policy year 15. Upon missing those premiums, the policy will reduce the length of level premium coverage from the Planned Age 121 to Age 91 unless additional premium payments are made which satisfy the original Planned Accumulated Minimum Monthly Premiums. If the Planned Accumulated Minimum Monthly Premiums is not satisfied for 60 consecutive Monthly Anniversaries or 120 total Monthly Anniversaries, the length of level premium coverage to the Planned Age becomes permanently unavailable and cannot be restored with additional premium outlay.

Failure to satisfy the Secondary Accumulated Minimum Monthly Premiums may enter this policy into its Grace Period. If your policy lapses and then is subsequently reinstated, only the Secondary Accumulated Minimum Monthly Premiums will be available for lapse protection.

Without the protection from policy termination, the policy may continue in force for a period of time as long as there is enough surrender value to cover the monthly deductions. Reference the policy and any endorsements for complete limitations, terms, and conditions.

Death Benefit The death benefit is the amount of money payable to the beneficiary if the proposed insured dies while the policy is in force. The death benefit includes the base policy benefit amount plus any additional life insurance rider and term rider benefit amounts, if applicable. The death benefit will be reduced by any policy debt and by any overdue monthly deductions. This projection shows the death benefit at the end of each policy year. The initial death benefit is shown above.



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 Prepared For: Male Client Male Age 45, Preferred

Terminal Illness This policy has an Accelerated Death Benefit feature for a qualifying terminal illness. Subject to a maximum Accelerated benefit amount, the accelerated death benefit will be based on a portion of the in-force face amount. A lien equal **Death Benefit** to the accelerated death benefit will be established against the policy and will accumulate interest. The primary impact of the lien and any accumulated interest will be a reduction of the death benefit. The Accelerated Death Benefit feature may be subject to state variations and may not be available in all states. Consult your representative and review the policy and any endorsements for complete limitations, terms and conditions. Due to possible tax consequences of the Accelerated Death Benefit feature, please consult your tax advisor. **Return of** This policy includes a Return of Premium Endorsement. There is no charge for this benefit. The owner has the option to fully surrender the policy any time on or after the 10th policy anniversary for a refund of 25% of Premium premiums paid. This benefit provides for a payment of proceeds equal to the greater of the percentage of premiums paid subject to a maximum of 50% of the lowest face amount since the policy effective date or the surrender value. Review the endorsement for complete limitations, terms and conditions. This endorsement will terminate at the earlier of the date the policy terminates, the date the endorsement is exercised, or the date any accelerated benefits are paid. This projection shows values at the end of each policy year. This value is not available for policy loans or partial surrenders. Surrender The surrender value is the amount of money you will receive if you cancel the policy. In addition, it limits the Values amounts available to you for policy loans and partial surrenders. The surrender value is equal to the policy value less any policy debt.

Payout Upon FULL Surrender is the greater of the Guaranteed Surrender Value and the Return of Premium Value.

The policy value will vary based on (1) the amount, timing and frequency of each premium outlay, (2) monthly deductions, (3) credited interest, (4) policy debt, and (5) partial surrenders. Each month, premiums received (less a premium expense charge) and interest are added to the policy value while monthly deductions and partial surrenders are subtracted from the policy value. This projection shows surrender values at the end of each policy year.

Termination Unless this policy remains in force under the provisions of the Lapse Protection Endorsement, the policy will terminate without value at the end of the grace period if there is not enough surrender value to cover the monthly deductions.



Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00

Prepared For: Male Client Male Age 45, Preferred

Tax Compliance Federal Income Tax Considerations

The Internal Revenue Code (IRC) restricts the amount of money which may be paid into life insurance policies. Restrictions imposed by both IRC 7702 and IRC 7702A (detailed below) must be followed to maintain the full tax benefits associated with life insurance policies:

- Death benefits are received income tax free
- Policy cash values grow on an income tax deferred basis
- Policy loans are not treated as withdrawals from the policy
- Withdrawals during the insured's lifetime are not taxable unless they exceed the Cost Basis of your policy

While the projected premium outlays have been tested for compliance with current federal tax law, neither Protective Life Insurance Company nor its representatives may offer legal or tax advice. The compliance tests applied and any tax-related statements made in this projection represent our understanding of current federal tax law as it relates to life insurance. In addition, the tax treatment of life insurance is subject to change. Please consult your legal or tax advisor for further information.

Generally, withdrawals of policy value up to total premiums paid (the "Cost Basis") are not taxable. However, if a policy becomes a modified endowment contract (MEC), withdrawals and loans are taxable to the extent your policy value exceeds its Cost Basis, i.e. to the extent there is a gain in policy value. In the case of an IRC Section 1035 exchange, the initial Cost Basis of the new contract will generally equal the Cost Basis of the contract replaced.

Special rules apply to withdrawals and/or face amount decreases in the first 15 policy years. A face amount decrease or certain other policy changes may require a distribution (withdrawal). All or part of the withdrawal may be taxable even though the amount does not exceed your Cost Basis and your policy is not a MEC.

Definition of Life Insurance (IRC 7702) - Cash Value Accumulation Test

Under the terms of the policy, the death benefit will increase automatically to the extent necessary to comply with the cash value accumulation test. An increase in the death benefit may increase policy charges.

Modified Endowment Contracts (IRC 7702A)

Life insurance contracts that fail the "7-Pay Test" are classified as Modified Endowment Contracts (MECs). As described above, MECs receive less favorable income tax treatment of distributions, such as withdrawals and loans, made during the lifetime of the insured. A policy fails the 7-Pay Test if, at any time during the first seven policy years, the amount paid into the policy (excluding 1035 premiums) exceeds the sum of the 7-Pay annual premiums at that time.

At any time after issue, a new 7-Pay testing period may arise as a result of changes in the policy's benefits or other terms, such as the addition of a rider. A new 7-Pay testing period also may arise, for example, as a result of automatic increases in benefits attributable to the payment of premiums or increases in the policy's cash value due to favorable investment performance. Please consult your legal or tax advisor for further information.

This policy as projected is not a Modified Endowment Contract.Initial 7-Pay Annual Premium:\$72,697.05

If a policy becomes a MEC, distributions (including loans against the policy and assignments) are taxable to the



Universal Life PlanNarrative SummaryInitial Annual Premium:\$7,524.00Initial Death Benefit:\$1,000,000.00Riders: NoneMale Age 45, Preferred

extent there is a gain in the policy. Distributions from a MEC prior to the policy owner's age 59 1/2 are subject to a Federal Income Tax penalty of 10% of the taxable portion of the distributions, with limited exceptions. Distributions from a trust-owned MEC may also be subject to a 10% tax penalty irrespective of the ages of the individuals associated with the trust or policy.

Life Insurance Indices assume the time value of money to be 5.00%. The Net Payment Cost Index and the Surrender Cost Index are measures of the relative cost of similar plans of insurance. A low index number generally represents a lower cost than a high index number. The numbers in the guaranteed column are based on guaranteed rates of interest and cost of insurance charges. The Surrender Cost Index assumes the policy is surrendered at the end of the period shown and is useful where cash value is of importance. The Net Payment Cost Index assumes payment of premiums without taking cash value and is useful where the amount of the death benefit is of importance. The actual cost may increase or decrease depending upon future cost of insurance charges and the time when surrender occurs, but it will never exceed those costs shown as guaranteed for the year indicated.

| | Guaranteed Values | |
|------------------------|-------------------|----------|
| At the end of | 10 Years | 20 Years |
| Surrender Cost Index | 7.524 | 7.524 |
| Net Payment Cost Index | 7.524 | 7.524 |

Universal Life Plan Initial Annual Premium: Initial Death Benefit: Riders: None

\$7,524.00 \$1,000,000.00 *Company Ratings* Prepared For: Male Client Male Age 45, Preferred



Company Ratings

An insurance rating is an opinion of the rating agency of the insurance company's financial capacity to meet the obligations of its insurance policies in accordance with their terms. Each of the independent rating organizations that rate Protective has assigned its rating based on a variety of factors, including the company's operating performance, asset quality, financial flexibility, and capitalization. A rating is not a recommendation to purchase, sell, or hold insurance contracts. Ratings are subject to change at any time. The insurer may have paid a fee to the rating agency.

Protective and Protective Life refer to Protective Life Insurance Company (PLICO) and its affiliates, including Protective Life & Annuity Insurance Company (PLAIC). Insurance products are issued by PLICO in all states except New York and in New York by PLAIC. PLICO is located in Nashville, TN and PLAIC is located in Birmingham, AL. Product availability and features may vary by state. Each company is solely responsible for the financial obligations accruing under the products it issues. Product guarantees are backed by the financial strength and claims-paying ability of the issuing company. For more information about Protective Life, refer to <u>www.protective.com</u>.

| Rating Agency | Rating | Rank |
|-------------------|--------|--|
| A.M. Best | A+ | Superior, 2nd highest of 15 ratings |
| Standard & Poor's | AA- | Very Strong, 4th highest of 21 ratings |
| Moody's | A1 | Good, 5th highest of 21 ratings |
| Fitch | AA- | Very High Quality, 4th highest of 22 ratings |

Ratings are current as of December 3, 2022. For the latest ratings, refer to <u>https://investor.protective.com/ratings</u> .

Moody's (Financial Strength): Moody's Insurance Financial Strength Ratings are opinions of the ability of insurance companies to repay punctually senior policyholder claims and obligations.

Standard & Poor's, a division of The McGraw-Hill Companies, Inc., provides independent financial information, analytical services, and credit ratings to the world's financial markets. For more information on Standard & Poor's, refer to <u>www.standardandpoors.com</u>.

Fitch Ratings (Insurer Financial Strength): Fitch Ratings' Insurer Financial Strength rating provides an assessment of the financial strength of an insurance organization and its capacity to meet senior obligations to policyholders and contract holders on a timely basis.

A.M. Best (Financial Strength): A.M. Best's Financial Strength Rating is an opinion of an insurer's ability to meet its obligations to policyholders.

This is a projection only, not an offer, contract or promise of future policy performance. Before any policy is issued, available plans of insurance and any plan details are subject to change by the Company at any time. The actual policy issued is subject to the Company's underwriting standards. Coverage is subject to the terms and conditions of the policy. This projection is not complete without all pages.

Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555 Page 13 of 13



Universal Life Flexible Premium Adjustable Life Plan Initial Annual Premium: Initial Death Benefit: **Riders: None**

\$7,524.00 \$1,000,000.00

Prepared For: Male Client Male Age 45, Preferred

Protective Universal Life Portfolio Comparison

Not a substitute for a Full Projection or Illustration of these products

Protective Lifetime Assurance UL*

offers a predictable level pay guarantee with affordability in mind.

Protective Advantage Choice UL* pay and 1035 exchange options.

Protective Indexed Choice UL* policy fees and practical cap rates. offers market upside participation for building realistic cash value potential with low

offers flexibility in premium funding such as level pay, single pay, short pay, step

Check out the results below, using the same premiums in all products:

| Initial Death Benefit \$1,000,000 | Protective Lifetime Assurance UL (Guaranteed) | Protective Advantage Choice UL (Guaranteed) | Indexed | ective Choice UL aranteed) |
|--------------------------------------|---|---|------------|----------------------------------|
| Initial Modal Premium | \$7,524.00 | \$7,524.00 | \$7,52 | 24.00 |
| Initial Annualized Premium | \$7,524.00 | \$7,524.00 | \$7,52 | 24.00 |
| Target Premium | \$7,524.00 | \$7,910.00 | \$9,89 | 90.00 |
| Surrender Value at end of | | | Guaranteed | Non-Guaranteed^ |
| Year 20 | \$37,620 ¹ | \$75,240² | \$21,870 | \$173,752 |
| Year 25 | \$47,025 ¹ | \$188,100² | \$0 | \$256,100 |
| Age 100 | \$103,455 ¹ | LAPSED | LAPSED | \$1,428,034 |
| Age 121 | \$142,956 ¹ | LAPSED | LAPSED | \$4,913,877 |
| Pay Premiums To Age | 121 | 94 | 89 | 121 |
| Coverage to Age | 121 | 94 | 89 | 121 |

¹ The Surrender Value includes the Return of Premium Endorsement, which is only available upon full surrender of the policy.

² The Surrender Value includes the Return of Premium Endorsement, which is only available upon full surrender of the policy on or within 60 days after the respective policy anniversary.

^ Allocated 100% to the Indexed Account with a 5.77 % illustrated indexed rate.

* Product pricing quoted is Protective Lifetime Assurance UL 3/23, Protective Advantage Choice UL 3/23 and Protective Indexed Choice UL 8/22.

Non-guaranteed assumptions assume that scales for interest and cost of insurance rates will continue unchanged by the Company for all years shown. This is not likely to occur because interest and cost of insurance rates are subject to change by the Company based on various factors such as claims and investment experience, persistency, expenses, taxes, and the overall economic environment. Actual results may be more or less favorable than those shown.

Protective Life Insurance Company P. O. Box 2606, Birmingham, AL 35202 Home Office: Nashville, TN | 1-800-866-3555

Presented in FL by Valued Agent License 12345

| Company: | Protective Life Insurance Company | May 17, 2023 |
|----------|---------------------------------------|-------------------|
| Product: | Protective Lifetime Assurance UL 3-23 | 6.172.0, 7.00.287 |

Insured

| Insured Name | Male Client |
|----------------------|---------------|
| Sex | Male |
| Date of Birth | |
| Age | 45 |
| Class | Preferred |
| Table Rating | None |
| Temporary Flat Extra | 01 to 120 - 0 |
| Permanent Flat Extra | 0 |
| State of Issue | Florida |

Solve For

Solve For

| Premium Solve Option | Minimum |
|-----------------------------------|----------------------|
| Face Amount | 01 to 76 - 1,000,000 |
| Lapse Protection Duration | Lifetime |
| Illustrate Income Provider Option | No |
| Frequency | |
| Payments of | |
| Years | |

Premium

No

Policy Options

| Illustrative Rate | Guaranteed |
|----------------------|------------------|
| Premium Mode | Annual |
| Insurance Test | Cash Value Accum |
| Revised Illustration | No |
| | |

Policy Riders

Policy Riders

Output Options

| Output Options | Yes |
|-----------------------------|-----|
| Agent Page | No |
| IRR Report | Yes |
| IRR on Death Benefit Report | No |
| Tax Bracket % | |
| Show Cumulative Premiums | Yes |

| Company: Protective Life Insurance Company | May 17, 2023 |
|--|-------------------|
| Product: Protective Lifetime Assurance UL 3-23 | 6.172.0, 7.00.287 |

Output Options - Cont'd

| Output Options - Cont'd | Yes |
|--|-----|
| Show Commission and Tax Info on Ledger | Yes |
| UL Product Compare Report | Yes |

Agent Info

| Agent Name | Valued Agent |
|--------------------|----------------------|
| Agent Company | Valued Agency |
| Broker/Dealer Name | |
| Agent Address1 | 11200 Rockville Pike |
| Agent Address2 | Suite 500 |
| Agent City | Rockville |
| Agent State | Maryland |
| Agent Zip Code | 20852 |
| Agent Phone | 301-803-7500 |
| Agent Fax | |
| Agent Email | valued@agencyone.net |
| Agent License # | 12345 |
| Comments: | |